

Olympic-West Sound Chapter January 2010

PRESIDENTS MESSAGE

We enter a new year and a new decade with hope and anticipation that our economy and our industry are turning the corner.

We have endured what I think are the toughest economic times I have seen in my over fifty years in this industry. But those many years of experience have also shown me that those who adapt and endure do survive and flourish.

What helped me most through some difficult times was my participation in NKBA and its' predecessor, AIKD. It was not just the training and the support programs, but equally important, the support, wisdom and guidance of my fellow members.

I urge you to take advantage what your membership in NKBA has to offer, and to share with your fellow members what you have to offer. We all will be the better for it.

I would like to welcome the new members of our Chapter Executive Committee: Jennifer (JJ) Richter, AKBD, VP Technology/Communications Nancy Finneson, AKBD, VP Government Relations Rochelle (Shelly) Little, AKBD, Co-Secretary

Your Executive Committee offers you our support, and in return asks you for your support. Let's make it a positive and rewarding new year.

~Robert Baker, CKD

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The thing always happens that you really believe in; and the belief in a thing makes it happen.

Frank Loyd Wright

Save the Date

Your imagination is your preview of life's coming attractions. ~Albert Einstein





Meetings

January 20th

Creative Countertops 22285 Stottlemeyer Rd NW Poulsbo, WA 98370 (360) 598-3106





March 17th

Abbey Carpets 6525 Kitsap Way Bremerton, WA 98312 (360) 478-0846

►May 12th

Designs By Thomas 335 W. Washington Street Sequim, WA 98382 (360) 683-3393





June 23rd

Date to stay – Meeting details to follow



Show Floor Hours

Friday, April 16, 2010 10:00am – 5:00pm

Saturday, April 17, 2010

10:00am - 5:00pm

Sunday, April 18, 2010 10:00am - 3:00pm

Show: April 16-18, 2010

Conference: April 14-18, 2010

McCormick Place

Chicago, IL

Success is the good fortune that comes from aspiration, desperation, perspiration and inspiration.

~Evan Esar

KBIS is the premiere industry event to showcase the products that change the kitchen and bath through their innovation and ability to meet the needs of the marketplace. At KBIS, you'll have the opportunity to visit with the top manufacturers, attend informative conference sessions that provide valuable insight on today's design trends, and network with other industry professionals to share and learn new design strategies and concepts.

Be <u>Inspired</u>. New product debuts offer a key reason why kitchen and bath professionals make the KBIS the event to attend year after year.

Be <u>Informed</u>. At KBIS, you'll be surrounded by thousands of the latest products for the kitchen and bath, giving you an incredible opportunity to discover the latest design and product trends.

Be <u>Connected</u>. KBIS offers an unrivaled professional networking resource that allows industry professionals to make crucial business connections, including suppliers, partners, and buyers.

Be <u>Educated</u>. With dozens of conferences, presentations, and courses, KBIS provides many venues to learn about design innovations, marketing strategies, and sales techniques.

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Convenience Learning & Washington State NKBA CEUs

The future belongs to those who believe in the beauty of their dreams.

~Eleanor Roosevelt



It's your industry, your career, and your choice.

In order to meet the increasing educational need for qualified professionals in the kitchen and bath industry, the NKBA created the Professional Development Department. NKBA Professional Development offers courses, both in-person and through convenience learning methods, that provide the learner with the tools necessary to succeed in the demanding kitchen and bath industry.

For a list of Webinars & In-Person classes, go to www.nkba.org/industry_education.aspx

Course Description - March 25th, 2010 Seattle

Design for All - Universal Kitchen & Bath Strategies

CEUs: 0.80

NKBA Hours: 8.00

Universal Design is about changing times, changing abilities, and changing attitudes. By definition, Universal Design is flexible and adaptable, making it accessible or usable to all people, regardless of age, size or physical ability, as much as possible. When done well, it is also attractive, with a sense of home rather than institution. Join this interactive seminar to examine where we are today with Universal Design, and to advance your skills with this proactive approach to designing kitchens, baths, and homes that support and enhance life for household members in all ranges of diversity, including changes that occur as we age.

You'll Learn To:

- •Plan kitchens and baths that provide clients the opportunity to remain in their home during adversity by examining case studies of universal projects and completing class exercises.
- •Understand more fully the premise behind the Access Planning Guidelines.
- •Improve conversation with clients of all ages and abilities.

No Prerequisites

Register for Upcoming Course Dates 3/25/2010 Location: Seattle WA

How Webinars Work

You will need a computer with internet access to join in on a webinar. You must "attend" the webinar, if it is live, at a specific time. You then watch the presentation, listen to the instructor, submit questions, and participate in audience polls. Choose to listen to the audio over your computer speakers or dial in to a toll free number. The login information is sent out several days prior to the event. Testing of your computer connection prior to the event is suggested and instructions will be provided with the login information. Free technical support is available.

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MEMBER SPOTLIGHT

Andrew Thomas of



301 West Washington Street Sequim, WA 98382 (360) 683-3393



Andrew Thomas joined NKBA over a year ago and opened the doors to Designs by Thomas in July of 2009. Andrew studied to be an architect and always had a strong love of design. He has spent the last 20 years at Thomas Building Center and when the idea of opening a kitchen showroom presented itself, Andrew wanted to be involved.

They designed a fully functional kitchen, showcase bathroom and several vignettes. The cabinet lines they carry are KraftMaid, Pacific Crest, Canyon Creek, Quality Cabinets and Founders Choice.

His favorite NKBA meeting thus far has been the one hosted by Molly McCabe, AKBD about the efforts towards being green.

When asked who is his dream client, Andrew said "I like the challenges all clients present, but I would most likely prefer to take the client that is trying to do something that hasn't been done before & will not compromise their vision. The challenge usually occurs with the budget not being unlimited. Trying to seek out that certain look without breaking the bank. The tag line for Designs by Thomas is Style for any Budget, that is what makes it fun."

" I am so excited to be part of NKBA. So many of the members have years of experience from which my staff and I can learn from. I look forward to where my customers and relationships through NKBA will take me."

GOT MEMBERS?

Have a colleague you are working with that is NOT a member of NKBA? Invite them to one of our meetings. The more the merrier, we will welcome them with open arms.

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