

MAY 2012

Save the Date

June 11: Design Competition Gala (Puget Sound Chapter) West Seattle

September 22: CKD/CBD Exam, Bellevue

October 11: Focus on Design, Seattle Design Center

October 12: 35th Anniversary –NKBA Puget Sound

Olympic-West Sound Events

June 6: Building Relationships with DIYers [CEU 0.1] Keller's Supply, Bremerton

September 19: Quartz Surfacing: Attributes and Benefits [CEU 0.1]

October 17: The Premium Client [CEU 0.1]

November 14: Legal Issues for Designers and Contractors

www.nkbaolyws.org



Peninsula Home Show / NKBA Booth
Nancy Finneson,
Bill Wyman & Molly McCabe

Presidents Message

WE'VE BEEN BUSY!

I hope you joined us at some of these events:

Interactive Chapter Meetings ... The Peninsula Home & Garden Show... KBIS, Kitchen & Bath Industry Show, Chicago The Great Kitchen & Bath Tour...

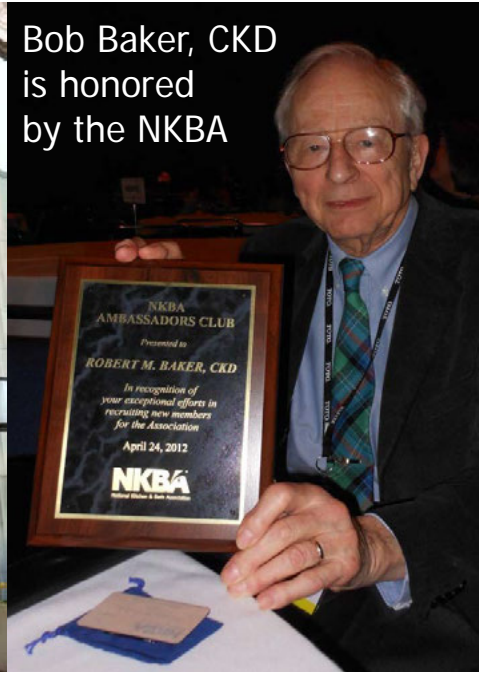
We look forward to seeing you at our next chapter event, 06/06/12, "Building Relations with DIYers."

All my best,

Nancy Finneson, AKBD, CAPS, Allied ASID

NKBA Olympic-West Sound President & Chapter Representative





KBIS - CHICAGO



Some of us meet the "Maytag Man" at Jenn-Air/Whirlpool!



Chapter Officers

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IMMEDIATE PAST PRESIDENT

Robert M. Baker, CKD

Warm Welcome - Please welcome our newest members:

- Keller Supply, Bremerton
- Schmidt's Appliance, Bainbridge Island

NKBA Education: What, Where, How...

Online Courses

In-Person Courses & Live Webinars

Course Paths for NKBA Certification

Whether you're an experienced industry professional looking to enhance your design or business skills, a student striving to break into the industry, or a professional who wants to build professional credentials through NKBA certification, you're certain to benefit from NKBA Education.

NKBA Education provides the most comprehensive knowledge and skills in the kitchen and bath industry and offers courses that are instructor-led through webinars, web-based sessions, e-learning, pre-recorded, and on-line learning.

Get started go to

www.nkba.org/Learn/Professionals/Courses.aspx

Want to be featured on the OLY-WEST SOUND Chapter website?

If you are an active member of the Olympic West Sound NKBA Chapter you are invited to be featured on our website.

Participation in our chapter can have great benefits. Let the community know who you are.

Please send HIGH RESOLUTION photos to Molly McCabe at molly@akitchenthatworks.com.

Contact Info Changes?

Please take a moment to review all your contact info on our Oly-West Sound Chapter website. www.nkbaolyws.org

If there are any changes that need to be made please contact Talaena Chessman at talaena@kitchen-bathstudio.com and NKBA National at www.nkba.org



Olympic-West Sound Chapter Event

Wed, June 06, 2012 @ 06:00 PM

Join us for

Working with the DIYer as a Design Professional

The demographics of business and the buyer have changed. In a culture where YouTube has replaced the instruction manual that comes with a product and home improvement shows demonstrate how it's done in another universe where reality and time are bent; how do you meet your customers' expectations and sell professional design and installation services?

As a design professional you need to adapt your business model to remain profitable when working with the Do-It-Yourselfer. This presentation will provide you with tips on educating your client on the value of the services you provide, help you and your customer set up realistic expectations for getting the project finished, and remaining professional while navigating the inevitable crisis that comes with working with the DIYer.

Presenter: Judith Neary, CMKBD

Judith Neary, CMKBD, Certified Master Kitchen and Bath Designer, has more than 25 years of design experience and began her career in commercial and hospitality design and has continued to develop her skills and style designing and building custom cabinetry, case goods and furniture. After twelve years of merchandising, design and training for a national retailer, she began working in the manufacturing segment of the industry. In addition to showroom space planning and design, her responsibilities include development and implementation of business processes and installation programs. She is a frequent contributor to industry trade publications writing on a variety of topics of interest for the designer and home owner. Neary is a professional instructor for the National Kitchen and Bath Association offering her comprehensive experience in various applications of design to students and designers nationwide. In addition to working in her design practice, she is currently part of the Jenn-Air Design Advisory Council, providing feedback from a designer perspective on the Jenn-Air appliance brand as well as other Whirlpool Corporation brands.

Event Sponsor: Keller Supply

Keller Supply has been in business over 67 years. Their knowable staff can help you with the latest products available and show you the most recent trends in home bath and kitchen products. For information call 360.373.8868 or visit their website www.kellersupply.com

See attached for Registration Fees - Make Checks payable to the NKBA Olympic-West Sound Chapter



Olympic-West Sound Chapter Event Registration

Keller Supply

3701 W. Loxie Eagans Blvd.
Bremerton, WA 98312
Phone: 360-373-8868

Wed, June 06, 2012

Board Meeting 5-6 PM
Social/Networking 6-7 PM
Presentation 7-8:30 PM

Registration Form

Please register the following individuals for the NKBA Olympic-West Sound Chapter Event on **Wednesday, May 23, 2012**.

FIRM INFO

Name(s):Membership #

Name(s):Membership #

Name(s):Membership #

Company:

Address:

City, State, Zip:

Phone:Email:

Registration Fees:	Members	Non-Members	Students
Advance Registration:	\$15.00	\$20.00	\$10.00
Late Registration:	\$25.00	\$30.00	\$20.00

Payment: Make Checks payable to the NKBA Olympic-West Sound Chapter
No Credit Cards Accepted

RSVP by Wednesday May 23, 2012 to:

Molly E. McCabe, AKBD
A Kitchen That Works
9856 Torvanger Rd., Bainbridge Island, WA 98110
Phone: (206) 780-1906, Fax: (206) 866-6833



Olympic-West Sound Chapter Event Directions

Keller Supply

3701 W. Loxie Eagens Blvd.
Bremerton, WA 98312
Phone: 360-373-8868

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Social/Networking 6-7 PM
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DIRECTIONS:

From Tacoma/Gig Harbor:

- Take **WA-16 W** towards **Port Orchard/Bremerton**
- **WA-16 W** turns to **WA-3 N** in **Gorst** towards **Bremerton/Poulsbo**
- Take the exit toward **W Loxie Eagens Blvd**
- Turn **right** onto **W Loxie Eagens Blvd**
- Destination will be on the **right** after two stop lights

From Hood Canal Bridge/Poulsbo:

- Take **WA-3 S** towards **Bremerton**
- Take the exit toward **W Loxie Eagens Blvd**
- Turn **left** onto **W Loxie Eagens Blvd**
- Destination will be on the **right** after two stop lights.